



NORTHAM

P L A T I N U M L I M I T E D

RESULTS

FOR THE YEAR ENDED
30 JUNE 2020

smart platinum mining

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NORTHAM
P L A T I N U M L I M I T E D

AGENDA

Key features

Paul Dunne

Impact of COVID-19

Paul Dunne

Our economic contribution

Paul Dunne

Strategic journey

Paul Dunne

Operational and projects review

Paul Dunne

Financial review

Alet Coetzee

Business outlook

Paul Dunne

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KEY FEATURES FOR THE YEAR



Estimated loss
of production related to
COVID-19
108 685_{oz} 4E

Record revenue
R17.8_{bn}
F2019: R10.6_{bn}

Record operating profit
R5.3_{bn}
F2019: R2.4_{bn}

Net debt
R3.3_{bn}
Net debt to
EBITDA: 0.56

Value returned to
shareholders
46.7%
ZPLP ownership to date
Current market value R6.0_{bn}

Healthy
employee relations
Five year
wage settlement
at Booyssendal



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HOW COVID-19 HAS IMPACTED NORTHAM

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HOW COVID-19 IMPACTED NORTHAM

108 685oz 4E
production losses

R1.0bn
cost of COVID-19

Health & wellness
of our employees

Donations to our
community trusts

Capital
trimming

DMTN
restructuring

WHY MINING IS SO IMPORTANT



5 897

direct, new, meaningful,
sustainable jobs
created since 2015

F2020

R3.7bn
employee spend

8%

equity ownership by
employees and
communities

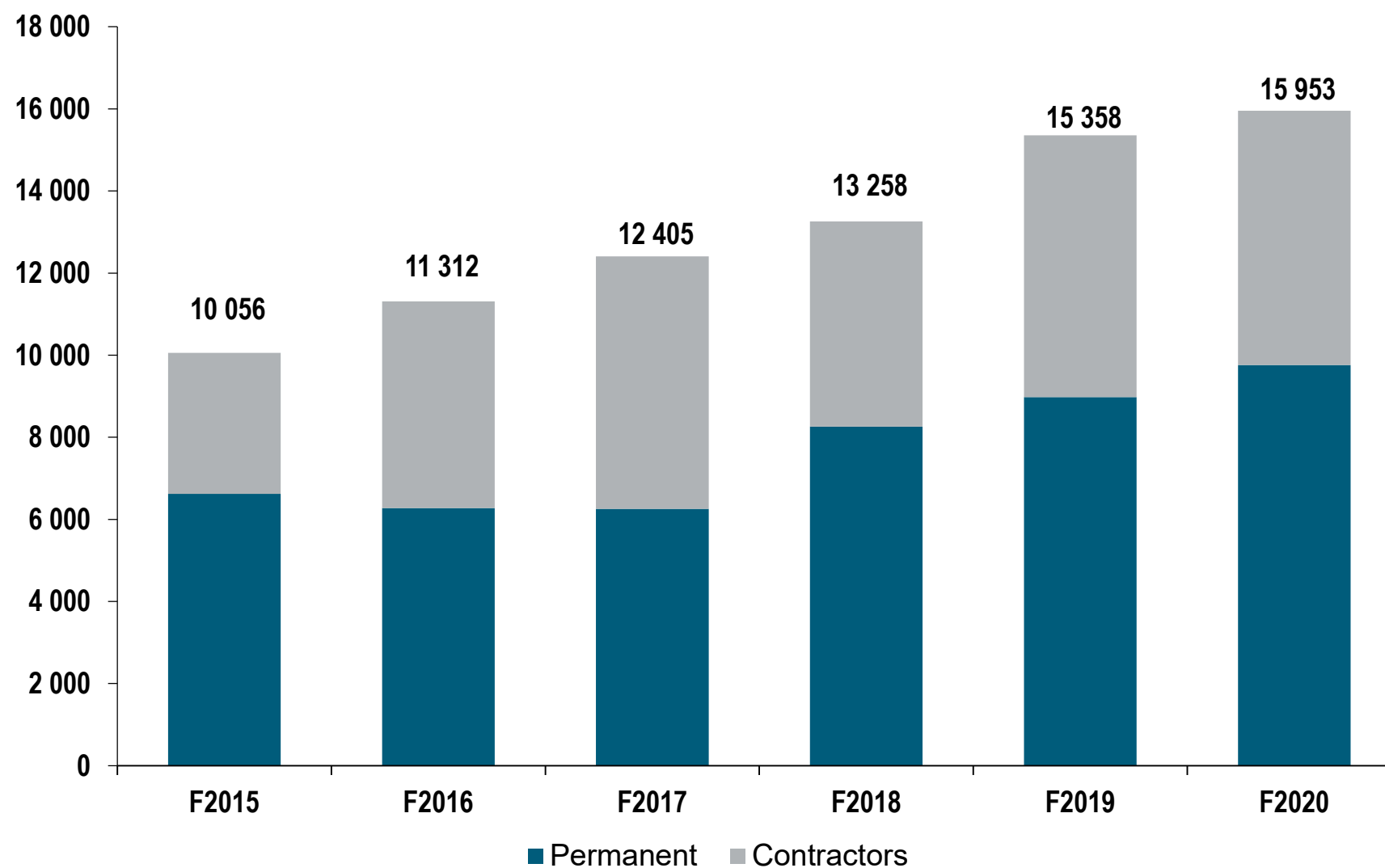
4%

of after-tax profits
to Toro Employee
Empowerment Trust

Promotion of
home ownership

Buttonshope
Conservancy
Trust

JOB CREATION



HOME OWNERSHIP



Completed to June 2020

570

New
homeowners

R305m

Investment
to date



New home ownership projects

215

units
Northam Town

250

units
Mashishing
(Lydenburg)



Mashishing



New homeowner, Zanele Zondi



Northam town



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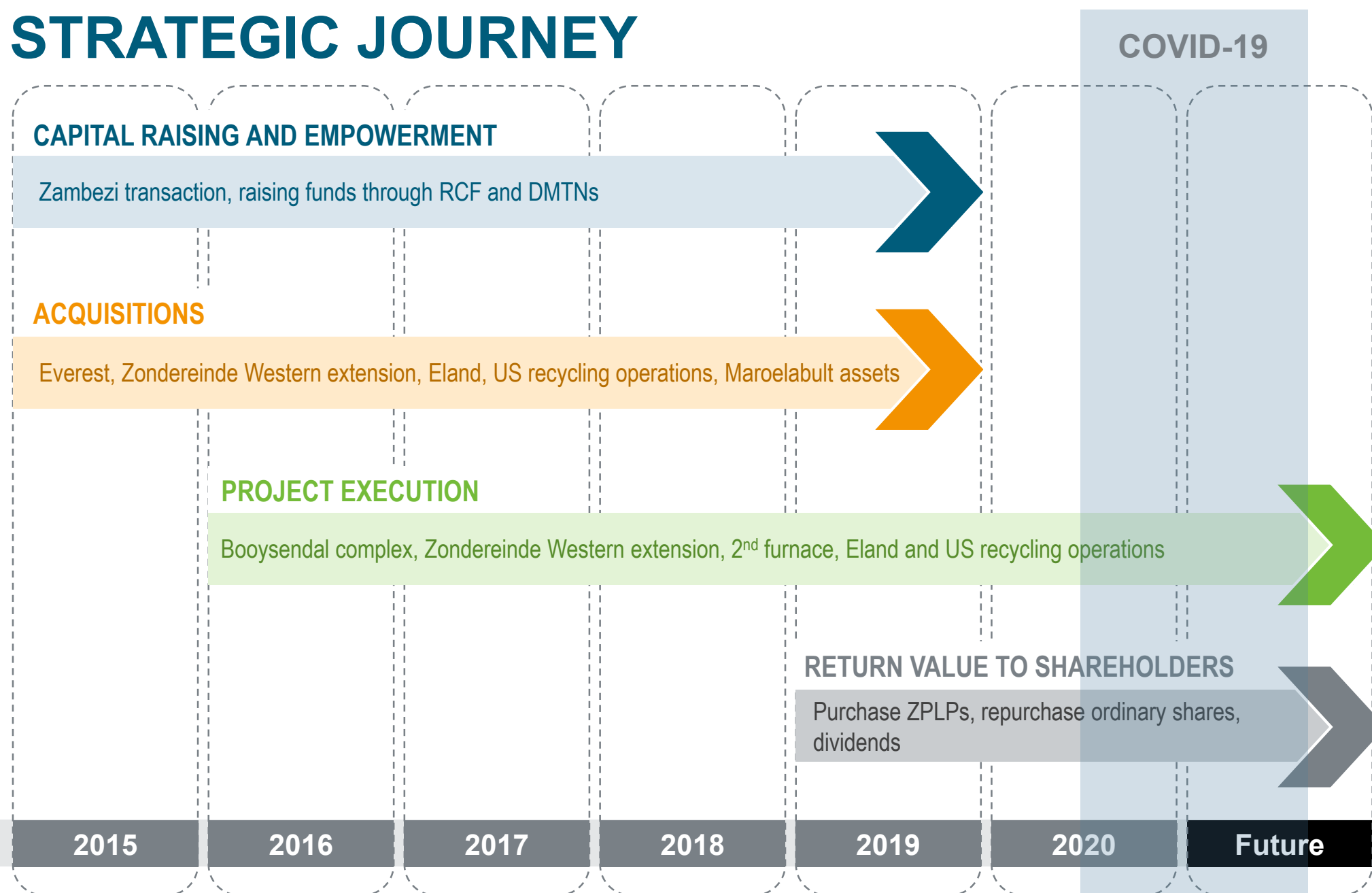
STRATEGIC JOURNEY

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OPERATIONAL AND PROJECTS REVIEW

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SAFETY

✗ 1 fatality

occurred
at Zondereinde
in December



**Group
LTIIR: 0.78**

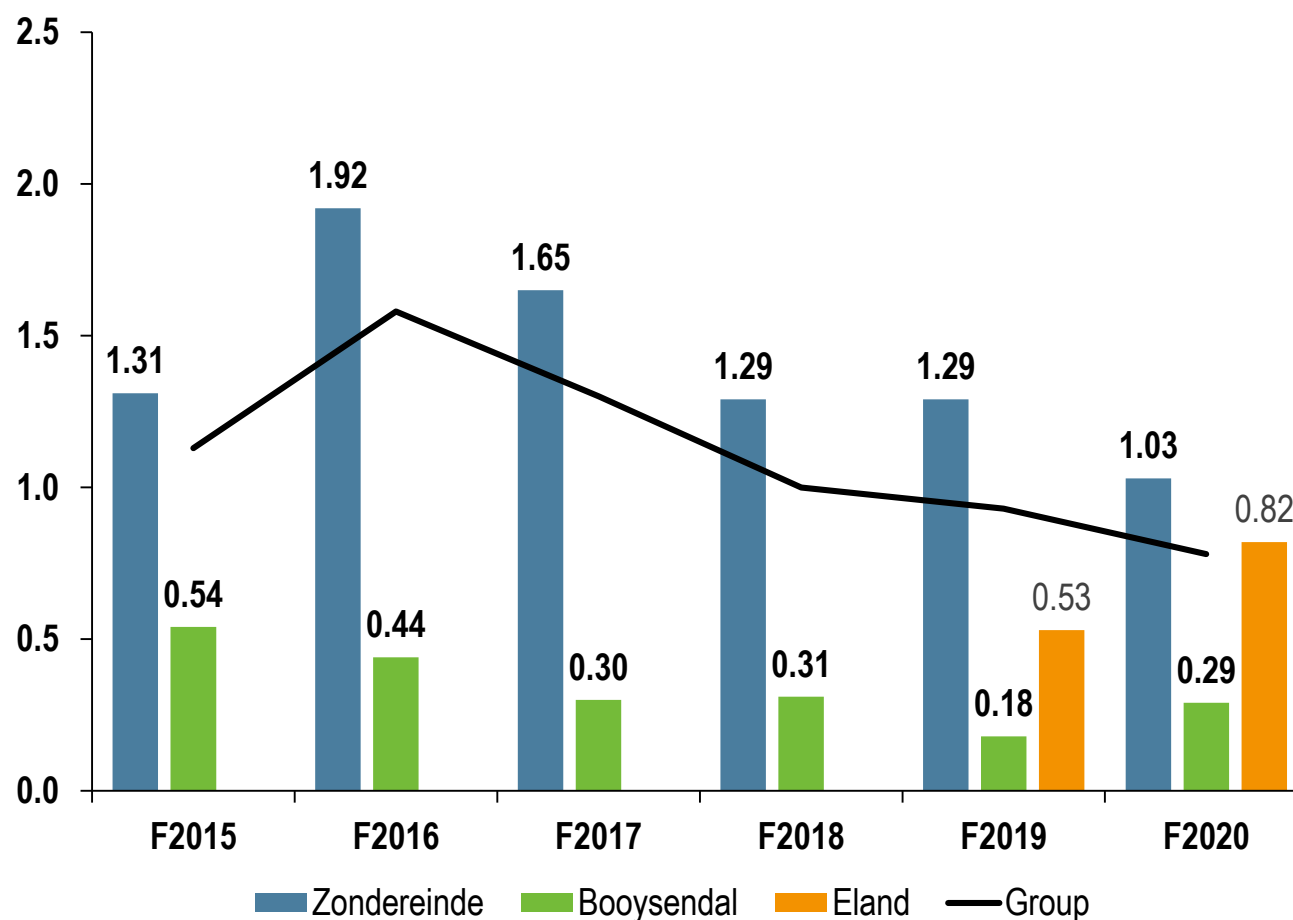
16.1% improvement on F2019



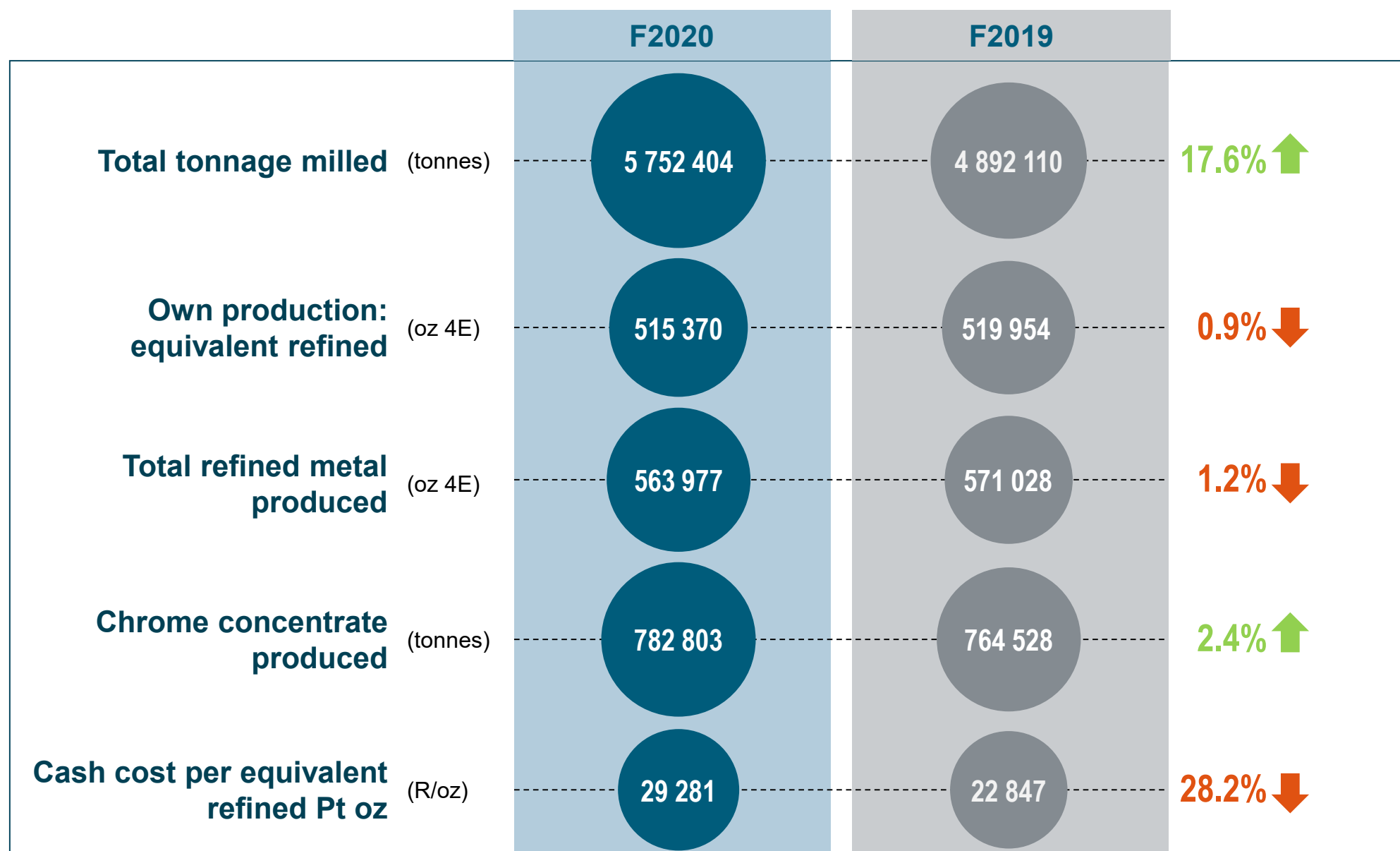
5 million

Fatality free shifts
at Booyssendal
in December

LTIIR per 200 000 hours worked
F2015 to F2020



GROUP OPERATIONAL HIGHLIGHTS



ZONDEREINDE OPERATIONS

		F2020	F2019	Variance
	Unit			%
Merensky milled	tonnes	681 741	815 191	(16.4)
Merensky head grade	g/t 4E	6.1	6.1	0.0
UG2 milled	tonnes	994 383	1 208 637	(17.7)
UG2 head grade	g/t 4E	4.3	4.3	0.0
Total milled	tonnes	1 676 124	2 023 828	(17.2)
Average combined head grade	g/t 4E	5.0	5.0	0.0
PGMs in concentrate – own operations	oz 4E	248 529	308 466	(19.4)
PGMs in concentrate – external parties	oz 4E	59 320	11 338	423.2
Total revenue per Pt oz sold	R/Pt oz	51 770	28 612	80.9
Cash costs per Pt oz in concentrate produced	R/Pt oz	32 183	24 124	(33.4)
Operating profit	R000	3 054 294	1 310 786	133.0
Capex	R000	648 384	673 981	(3.8)

ZONDEREINDE WESTERN EXTENSION



ZONDEREINDE WESTERN EXTENSION

		F2020
	Unit	
Production ramp up	%	70.0
Target steady state PGM production	4E oz pa	50 000
Target steady state PGM production date		F2025
Current PGM production	4E oz pa	35 000
Total approved capital expenditure	Rm	987
Actual capital expenditure to date	Rm	350

- Current production 40 000 tpm, good ground conditions and crew productivity
- Strike development on 3rd stoping line – ancillary development on track
- 3 shaft raisebore pilot hole complete – reaming to commence in F2021 H1



BOOYSENDAL OPERATIONS

		F2020	F2019	Variance
	Unit			%
Merensky milled	tonnes	406 519	397 437	2.3
Merensky head grade	g/t 4E	2.2	2.4	(8.4)
North UG2 milled	tonnes	2 140 812	2 267 503	(5.6)
North UG2 head grade	g/t 4E	2.8	2.8	0.0
South UG2 milled	tonnes	465 810	203 342	129.1
South UG2 head grade	g/t 4E	2.2	2.0	8.5
Total milled	tonnes	3 013 141	2 868 282	5.1
Average combined head grade	g/t 4E	2.6	2.7	(2.4)
PGMs in concentrate – own operations	oz 4E	239 282	217 483	10.0
PGMs in concentrate – external parties	oz 4E	8 537	6 365	34.1
Total revenue per Pt oz sold	R/Pt oz	45 898	28 636	60.3
Cash costs per Pt oz in concentrate produced	R/Pt oz	21 406	17 904	(19.6)
Operating profit	R000	2 692 581	985 681	173.2
Capex	R000	1 129 397	1 813 863	(37.7)

BOOYSENDAL SOUTH MINE



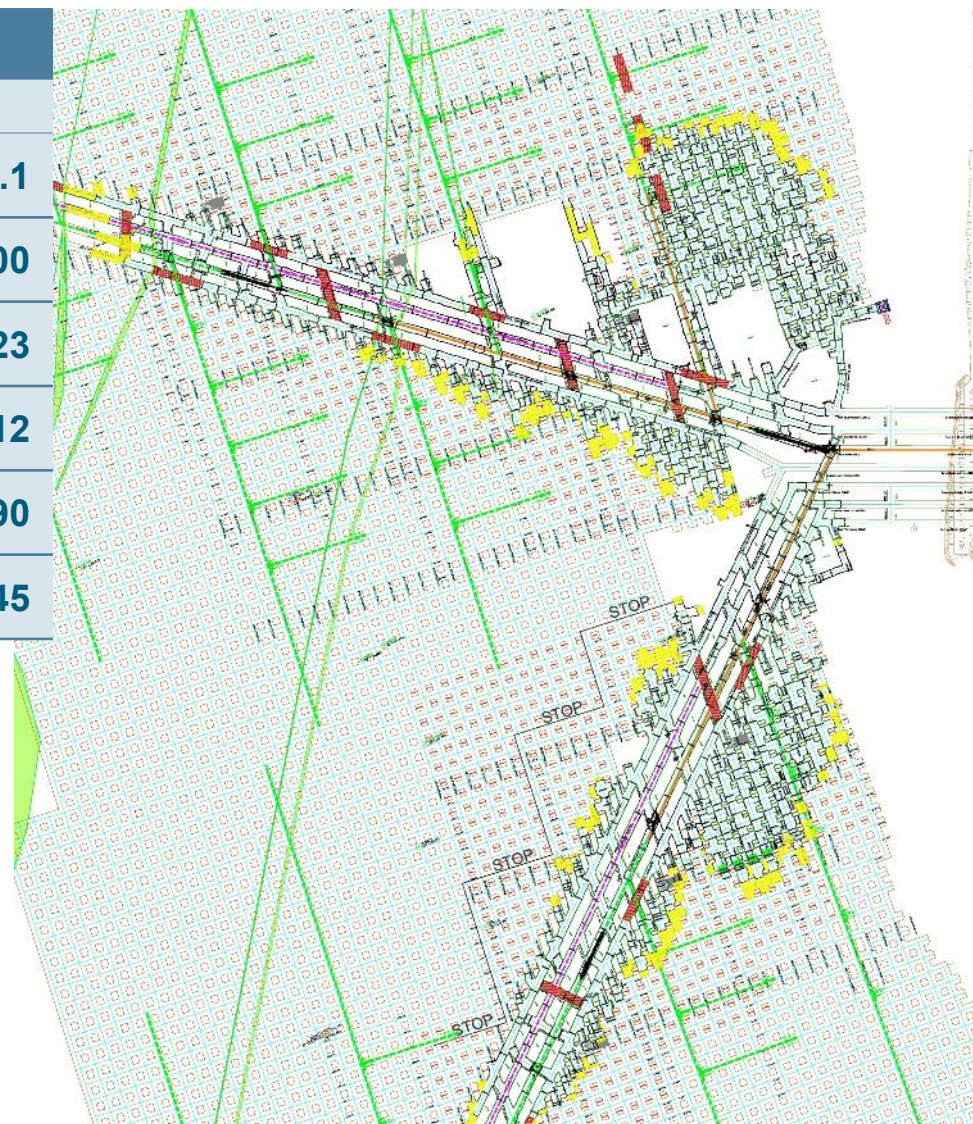
BOOYSENDAL SOUTH MINE



BOOYSENDAL SOUTH MINE BUILD

		F2020
	Unit	
Project completion	%	72.1
Target steady state PGM production	4E oz pa	280 000
Target steady state PGM production date	year	F2023
Current PGM production	4E oz pa	44 212
Total approved capital expenditure	Rm	5 590
Actual capital expenditure to date	Rm	3 945

- Central UG2 surface infrastructure near completion, underground development and equipping on track, stoping ramping up
- Central Merensky boxcut complete
- North rope conveyor construction delayed by 6 months
- BSU4 access accomplished. Development in progress



ELAND OPERATIONS – FIRST PROFIT

		F2020	F2019	Variance
	Unit			%
Total milled	tonnes	1 063 139	-	100.0
Head grade	g/t 4E	2.7	-	100.0
PGMs in concentrate – own operations	oz 4E	35 123	-	100.0
PGMs in concentrate – external parties	oz 4E	1 660	1 051	57.9
Total revenue per Pt oz sold	R/Pt oz	37 804	-	100.0
Cash costs per Pt oz in concentrate produced	R/Pt oz	29 395	-	100.0
Operating profit/(loss)	R000	161 257	(12 929)	N/A
Capex	R000	573 280	371 201	54.4

ELAND MINE



ELAND MINE BUILD

		F2020
	Unit	
Project completion	%	18.7
Target steady state PGM production	4E oz pa	150 000
Target steady state PGM production date	year	F2027
Current PGM production	4E oz pa	35 123
Total approved capital expenditure	Rm	2 516
Actual capital expenditure to date	Rm	1 200

- Stoping build-up delayed for 12 months
- Development of Kukama decline continuing
- Concentrator commissioned and surface material treatment offsetting capital risk
- Maroelabult transaction progressing and planning underway





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FINANCIAL REVIEW

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A RECORD YEAR FOR THE GROUP



Record revenue

R17.8bn

F2019: R10.6bn

Record operating profit

R5.3bn

Operating profit margin

29.8%

Record EBITDA

R6.0bn

EBITDA margin

33.8%

Net debt

R3.3bn

Net debt to EBITDA ratio

0.56

ZPLP ownership

46.7%

to date

Free cashflow

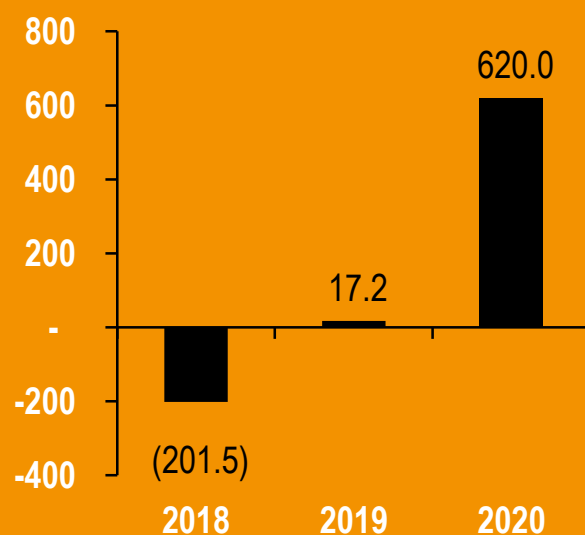
R4.0bn

EARNINGS PER SHARE

EPS



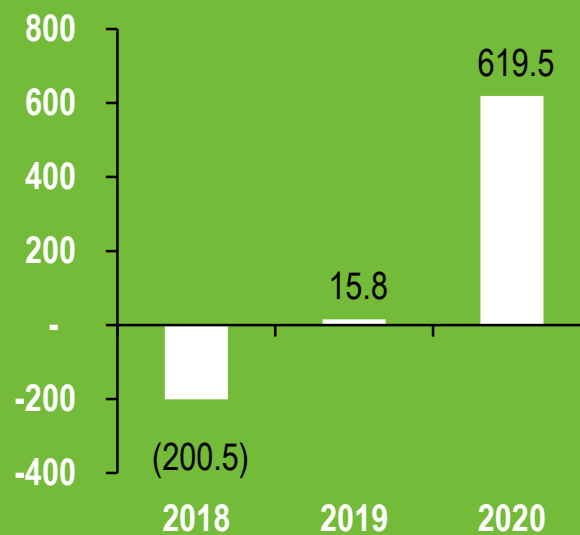
620.0 cents



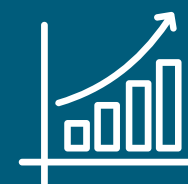
HEPS



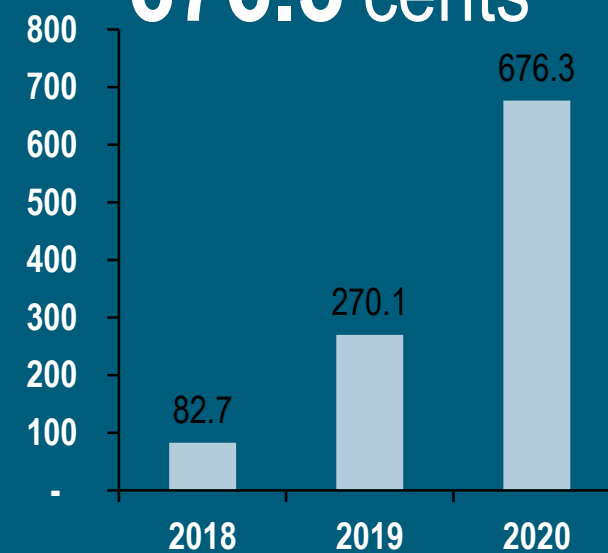
619.5 cents



Normalised HEPS



676.3 cents



REVENUE

67.3%

increase in revenue attributable to higher average ZAR basket prices

60.8%

increase in average 4E basket price to USD1 764 (F2019: USD1 097)

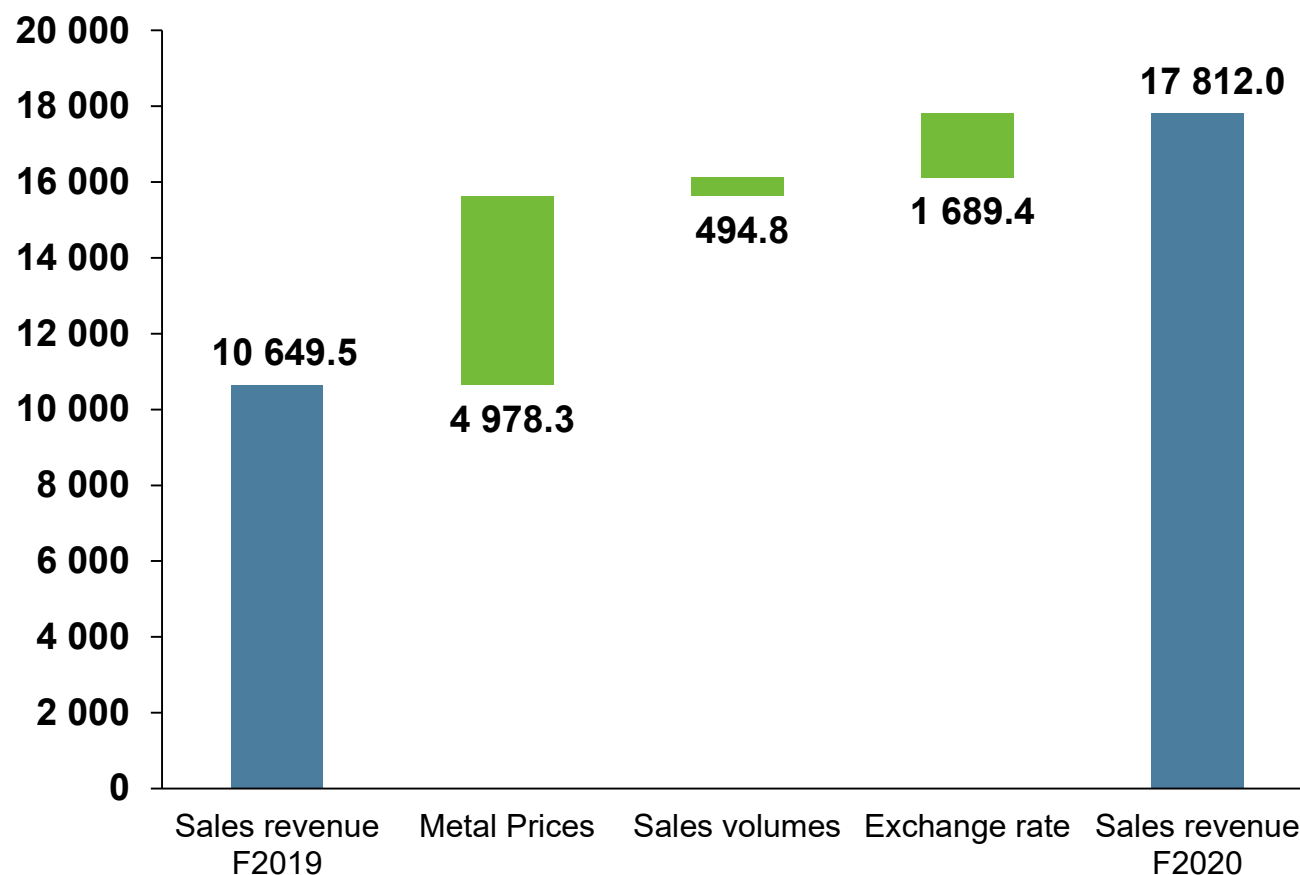
Sales volumes maintained

10.9%

weaker average ZAR/USD exchange rate of R15.73 (F2019: R14.18)

Sales revenue

R million



COST OF SALES

	F2020	F2019	Variance
	R000	R000	%
Sales revenue	17 811 971	10 649 506	67.3
Cost of sales	(12 510 983)	(8 239 481)	(51.8)
Operating costs	(9 931 934)	(7 607 161)	(30.6)
Mining operations	(6 857 044)	(5 434 933)	(26.2)
Concentrator operations	(1 284 362)	(887 089)	(44.8)
Smelting and base metal removal costs	(684 816)	(598 371)	(14.4)
Chrome processing	(47 868)	(51 780)	7.6
Selling and administration overheads	(265 612)	(264 674)	(0.4)
Royalty charges	(228 374)	(91 551)	(149.5)
Carbon tax	(479)	–	(100.0)
Share based payment expenses and profit scheme	(556 653)	(224 094)	(148.4)
Rehabilitation	(6 726)	(54 669)	87.7
Concentrates metal and recycling materials purchased	(2 460 302)	(327 572)	(651.1)
Refining including sampling and handling charges	(178 718)	(135 104)	(32.3)
Depreciation and write-offs	(626 152)	(487 165)	(28.5)
Change in metal inventories	686 123	317 521	116.1
Operating profit	5 300 988	2 410 025	120.0

STATEMENT OF PROFIT OR LOSS

	F2020	F2019	Variance
	R000	R000	%
Sales revenue	17 811 971	10 649 506	67.3
Cost of sales	(12 510 983)	(8 239 481)	(51.8)
Gross profit	5 300 988	2 410 025	120.0
Share of earnings from associates and joint ventures	16 358	11 153	46.7
Investment income	119 220	56 260	111.9
Finance charges excluding preference share dividends	(602 595)	(184 027)	(227.4)
Net foreign exchange transaction gains	84 765	10 411	714.2
Sundry income	238 903	77 472	208.4
Sundry expenditure	(243 787)	(357 713)	31.8
Profit before preference share dividends	4 913 852	2 023 581	142.8
Amortisation of liquidity fees paid on preference shares	(16 390)	(16 390)	0.0
Preference share dividends	(1 133 172)	(1 305 244)	13.2
Loss on derecognition of preference share liability	(130 628)	–	(100.0)
Profit before tax	3 633 662	701 947	417.7
Taxation	(1 464 478)	(641 854)	(128.2)
Profit for the year	2 169 184	60 093	>1 000.0

MEANINGFUL FREE CASH FLOW GENERATED



R6.4bn
cash flow from
operating activities

R2.4bn
capital expenditure

R4.0bn
free cash generated

R3.7bn
value returned
this year

R1.7bn
value returned
after year end

Free cash
will be returned to
shareholders

NET DEBT/EBITDA

	F2020	F2019
	R000	R000
Cash and cash equivalents	2 160 956	950 315
Domestic medium term notes	(5 508 412)	(1 814 884)
Revolving credit facility	–	(2 137 193)
Net debt	(3 347 456)	(3 001 762)
EBITDA	6 023 379	2 638 513
Net debt to EBITDA ratio	0.56	1.14

Net debt: EBITDA ratio



DEBT FACILITIES AND DMTN RESTRUCTURING

RCF

R3.5 billion
maturity date
September 2024

GBF

R500.0 million

DMTN

restructured

**NATIONAL
CREDIT RATING**

reaffirmed
outlook upgraded
to positive

CAPITAL ALLOCATION AND RETURNING VALUE TO NORTHAM SHAREHOLDERS

	F2020	F2019
Number of Zambezi preference shares held by Northam at year end	53 595 254	4 230 819
Acquired subsequent to year end	21 134 297	–
Number of Zambezi preference shares held by Northam	74 729 551	4 230 819
Percentage holding by Northam	46.7%	2.6%

46.7%
ownership
to date

R5.6bn
returned
to date

Will continue
to purchase
ZPLPs

Free cash flow generated will be returned to shareholders



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BUSINESS OUTLOOK

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GUIDANCE

Production from own
operations 4E oz
650 000 – 670 000

Sales 4E oz
650 000 - 670 000

Capital expenditure
R2.3 – R2.5bn

Unit cash cost per Pt oz
R28 500 – R29 500

EXPANDING GROUP CASH PROFIT MARGIN



REVENUE

R60 000/Pt oz



CASH COST

R29 000/Pt oz



CASH PROFIT MARGIN

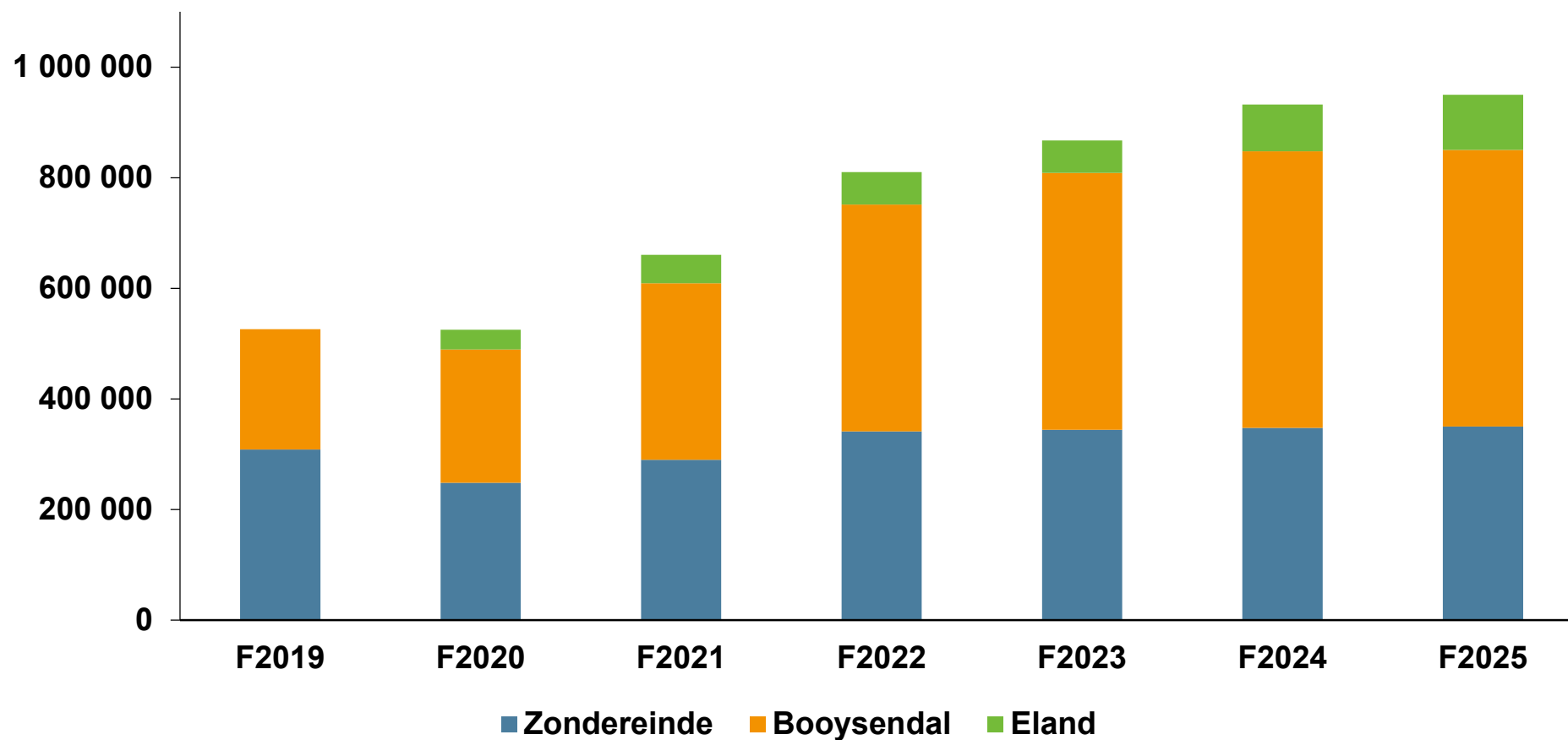
R31 000/Pt oz
margin 52%

CAPEX

R2.4 billion

FIVE YEAR PRODUCTION OUTLOOK

Equivalent refined 4E oz production

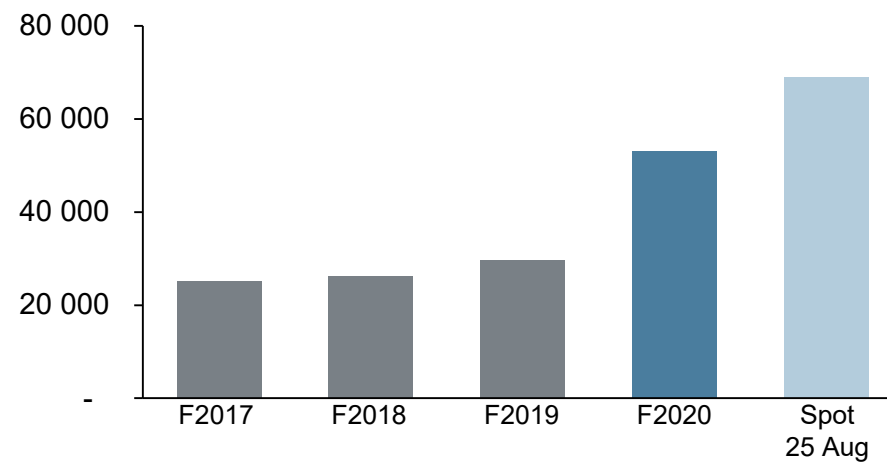


PGM MARKET REVIEW

"A greener, cleaner world needs platinum group metals."

Total revenue
Rands/Pt oz sold
up **78.8%**
increased loadings

Revenue Rands/Pt oz



Platinum

remains in surplus,
good investment case

Palladium

Is closer to balance,
metal of choice for
foreseeable future

Rhodium

remains in deficit,
only solution for NOx

Auto sales outlook 2021
82 million light duty vehicles

Fuel cell demand
will materialize throughout
the 20s

Substitution
showing some potential

BUSINESS OUTLOOK



Health and wellness
of our employees



Driving towards
operational normalisation



Growth through
project execution



Capital allocation
and continuing value
return to shareholders

QUESTIONS



NORTHAM

P L A T I N U M L I M I T E D

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WEBSITE

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Shareholder information

Name	Northam Platinum Limited
Share code	NHM
ISIN code	ZAE 000030912
JSE sector	Platinum
Shares in issue	509 781 212